

>> Integration Specialist

Location: Remote

Position Type: Full-Time

Company Overview

accelant is a premier HubSpot solutions partner agency dedicated to catapulting businesses to new heights through expert guidance and innovative strategies. With a proven track record, we specialize in launching HubSpot platforms and optimizing them for accelerated growth. Our seasoned team is comprised of more than 25+ industry-leading professionals skilled in marketing, sales, service, and revenue operations. Founded by George Roadman, who witnessed firsthand the transformative potential of HubSpot, accelant was born out of a mission to empower businesses with the same success. Join us in shaping the future of business growth acceleration through HubSpot!

Role Responsibilities Overview

As an Integration Specialist at accelant, your primary focus will be architecting and implementing robust, scalable integrations between HubSpot and a variety of external systems such as CRM, ERP, and e-commerce platforms. This role requires a deep understanding of API-based integrations, middleware tools, data flow, and scripting languages. It's ideal for someone who thrives in an all-remote, autonomous environment.

Key Responsibilities

- Design and implement integration workflows using middleware platforms such as Zapier or n8n, and interact directly with REST and SOAP APIs to build reliable, scalable data pipelines.
- Write JavaScript, Python, and SQL to support complex integration logic, data transformations, and workflow automation.
- Design and implement data models and integration logic that ensure data consistency, normalization, and scalability across systems.
- Contribute to overall data architecture strategy by designing solutions that integrate seamlessly into clients' existing ecosystems.

- Collaborate with clients to refine requirements and facilitate integration testing.
- Plan and deliver projects within established timelines, ensuring high-quality, maintainable deliverables.
- Document data flows, integration logic, and troubleshooting guides.
- Use version control systems such as Git for managing code, collaboration, and release tracking.
- Develop internal tools and processes that simplify future integration development.
- Operate independently and manage priorities effectively in a remote-first environment.

Qualifications

- 3+ years of experience in an integration or automation-focused engineering role.
- Demonstrated expertise in connecting SaaS platforms, especially HubSpot.
- Proficient in JavaScript, Python, and SQL for scripting and data manipulation.
- Strong understanding of middleware platforms like Zapier, n8n, or Workato for process automation and integration.
- Deep understanding of API architectures, especially REST and SOAP.
- Familiarity with data modeling concepts such as normalization, denormalization, entity relationships, and schema design.
- Experience architecting data integration pipelines that support consistent, reliable data synchronization across systems.
- Experience writing custom code that interfaces with authentication mechanisms including OAuth, API key-based authentication, token-based authentication, and WS-Security, particularly in the context of REST and SOAP APIs.
- Experience using Git or similar version control systems.
- Strong troubleshooting and debugging skills, particularly in client environments.
- Proven ability to deliver technical projects on time and within scope, even in dynamic or ambiguous client contexts.
- Excellent verbal and written communication skills.
- Highly organized and self-motivated; able to work independently with minimal oversight.

Preferred/Bonus Qualifications

- Experience with React.js and front-end customization, especially within HubSpot.
- Familiarity with HubSpot custom actions, UI extensions, and workflow automation.
- Experience building or integrating AI agents using frameworks like LangChain or with tools like OpenAI's custom GPTs.
- Prior consulting or client-facing delivery experience is a plus.

Compensation and Benefits

- Competitive salary

- 401K program
- Health benefits
- Employee equity program
- Flexible PTO + Company holidays
- Laptop provided
- Remote work environment with flexible scheduling
- Innovative, collaborative work environments

How to apply

Email your resume to jeremy.carlson@accelant.com for more information or [apply here](#).